



Fantastic apprenticeship on Canvey starting 2024.

Apprenticeship Insurance Broker - Sales Team Vacancy

Annual Salary £12,000 OTE £15,000

Ensuring that our customers receive the very best service from us is vital to the success of the business. If you are patient, have a friendly and professional telephone manner and are organised with good attention to detail, then this role could suit you.

This is a sales role which provides the support you need to ensure you are meeting the minimum standards required each month and developing as you go.

You will be contacting clients who have shown interest in our product (no cold calling) and building a rapport using a friendly, confident and polite manner. This will then help you find a suitable policy and close the sale!

There is plenty of scope for development within the company and you will be given full training right from the beginning and supported throughout your journey with us. If you're determined to succeed, have a positive attitude and know when to ask for help, then we can train you in the knowledge needed to be a success!

A bit about us

XYZ Insurance was formed in 2009 and is a specialist insurance broker dedicated to niche insurance products. Our aim is to develop further opportunities for growth within the insurance market through innovation and excellence. We have ambitious plans and need hardworking and ambitious staff who want to grow and develop with us. We owe our growing success to our team of talented staff in a company where everyone has a voice. We truly value our employees and offer highly competitive salary packages with tailored bonus plans, pension contributions and other benefits.

Company Benefits:

- Competitive salary
- Long term career progression to develop and succeed
- Commission bonuses available
- Pension scheme
- Potential for home working once fully operational and competent
- No weekend or late shifts
- Work towards the Certificate of Insurance (CII) Level 3 in Insurance
- Free return taxi service from Benfleet train station to head office

Essential Skills:

- Good attention to detail
- Good interpersonal skills – listening, polite, patient
- Great telephone manner with good judgment of how to lead a conversation.
- Well organised
- Able to focus on own work in a busy environment
- Be computer literate – familiar with Microsoft word and excel

We are a busy office where teamwork is essential. Our dress code is smart office wear and good hygiene, punctuality and attendance will all make you a great team player.

You should be aware:

- As our office is based in an industrial area on Canvey Island, Essex, SS8 0QY. please check that you will be able to arrive and be ready for work by 9am. There is parking on site and the nearest train station is Benfleet and bus route is 21,22 or 27.
- **We provide a free return taxi service from Benfleet Station to head office**
- Hours are 35 per week, 9 to 5 Monday to Friday. (No weekends)

If you are interested in this vacancy, please send your CV to hr@xyzinsurance.co.uk